

Coach Dave March LLC

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Career Transition Coaching Services

Statement of Work

Name:
Address: First Client Address
Email:
Phone:
Term:
Start Date:
End Date:
Duration of Coaching Sessions:
Number of Coaching Sessions:
Payment:
Total Investment \$
Payment Terms: Credit Card, Paypal, Zelle, Venmo, or using Affirm to finance it over 6, 12, or 24 months,
with 0% interest. There are no pre-payment penalties.

Services:

Client Information:

Summary: Service Provider will provide coaching services to Client for Client's Professional Career growth.

Description of Coaching Sessions: Service Provider will meet with Client by video conference or by phone for each coaching session.

The career coaching provided will be in accordance to the career transition action plan.

https://docs.google.com/spreadsheets/d/1GB-iTtiDJif4MGdj7Csj-CpxN2FL--tsp7m6nss9j98/edit?usp=sharing

Additional Terms:

Rescheduling & Cancellation Policy: Please show up for all coaching calls,. If a call needs to be rescheduled please provide 24 hour notice. In total, there will be given three chances to reschedule, after those three chances are used up, your time for that week will be forfitted and rolled over to the next week.

Client is solely responsible for deciding if the feedback, advice, or other recommendations given by Provider as part of the Services are appropriate for Client and responsible for any implementation of the foregoing. Provider will not be liable to Client for any actions or inactions taken by client as a result of such feedback, advice or other recommendation.

The service to be provided is career coaching which is not therapy, nor counseling and may address specific personal projects, business successes, or general conditions in the client's life or profession. **Coaching is a designed alliance that helps bring out the best in the client** and helps the client create and live the life they want to live.

The coach promises the client that all information provided to the coach will be kept strictly confidential as allowed by law. Throughout the working relationship, the coach will engage in direct and personal conversations. The client can count on the coach to be honest and straightforward in asking questions and making requests.

The client understands that the power of the coaching relationship is in the synergy or teamwork that we share, if the client is not honest or straightforward about the objectives, resources, goals, feelings he or she wants to obtain or achieve the coaching partnership will not be as powerful as it can be. If the client believes that coaching is not working as desired, the client will immediately communicate that to the coach and both will take action to remedy the situation.

Client certifies that they do not suffer from any physical or mental disability that might affect my participation in the coaching process, and, if I have any substance abuse problems or mental illness, have consulted with my physician or other health care professionals and have been advised that they may participate in the coaching process without risk.

Service description

You'll get an accountability partner & career guide – To do market research, help you with marketing yourself, and network for positions with you.

We will partner together on the three stages of the career journey over three months – Click here to see more details. Career Coaching – Coach Dave March

Here's what's included:

- Twice a week 1:1 60 min career empowerment coaching calls leading you through a customized 12 week career transition action plan.
- Unlimited email access to me (during work hours 9 6 pm EST Monday to Friday)
- Tailored recommendations for podcasts, books, and audiobooks for your Personal, leadership, and career development
- Inspirational music and/or motivational videos to keep you going when you feel anxious, doubt yourself, or challenged to keep going
- Coaching and training on "done for you" messaging templates, worksheets, coaching exercises, and automation softwares to get you an interview quickly, these include..
 - Job search trackers and documents for visibility into your progress to job offer.
 - Linkedin profile optimiazation
 - Resume review and edit to tell your story of success
 - The Networking Accelerator Using sales intelligence software to create a hyper-targeted list of hiring managers and recruiters we send out manual and automated email sequences for you.
 - Personality Assessments Helps us to know you better so we can better market you and support you in finding your best-fit company. We use the Myers-Briggs Personality assessement and others for your personal branding.
 - A professionally produced podcast episode with 8 short videos PLUS, a fully "Done for you" social media plan with posts for linkedin and instagram. So, all you have to do is copy and paste.
 - An outline or article for the podcast episode that I write up based on our coaching sessions and share with my Co-host Patrick Brown in order to give you lay-up questions during the podcast. This will build your authority and attract the right kind of employers to you.
 - Allowing you to 10x your visibility in the job market and putting you at top of mind for employers.
 - Cutting your time to job offer in half

AND... it comes with a personal guarantee!

At the end of the 3 months...

If you don't have more clarity and a deeper sense of career confidence in yourself with a position you love → I'II keep working with you until you do!

The only condition is that you show up for the calls and take action on the work proposed between coaching sessions

Service Terms and Conditions

These Service Terms and Conditions (these "**Terms**") set forth the terms governing Provider's provision of the Services described on the Statement of Work and are hereby incorporated into the Agreement.

1. SERVICES AND COMPENSATION. Provider will provide the services specified in the Statement of Work ("Services") to Client on the terms and conditions specified in these Terms. Client will pay Provider the fees in the amount and frequency specified in the Statement of Work. If the Statement of Work does not specify when fees would be due, then Client will pay all amounts due within ten (10) days of the date of the last signature (the "Effective Date"). All fees paid under this Agreement are non-refundable, unless otherwise expressly specified in these Terms or the Statement of Work.

2. CLIENT OBLIGATIONS.

- <u>Client Obligation</u> Elient will provide Provider with safe and appropriate working conditions to perform the Services. Additionally, Client will provide necessary support and cooperation for the provision of the Services ("Client Obligations"), which may include Client's appearance at a designated time and an agreed-upon location, if applicable. If Client is unable to perform any of the Client Obligations, Client will promptly notify Provider.
- Rescheduling; Cancellation. If not set forth in the Statement of Work, any rescheduling or cancellation of the Services will be subject to Provider's rescheduling or cancellation policy.

3. TERM; TERMINATION

- Term. This Agreement commences and expires on the dates specified in the Statement of Work. If the Statement of Work does not specify the start or end date, this Agreement will commence upon the Effective Date and continues until the completion of the Service specified in the Statement of Work, unless earlier terminated as provided herein (the "Term").
- Termination. There are no refunds for career coaching, If either party desires to terminate this Agreement, he
 or she can communicate the desire to the other party, and they can come up with a cure which can include
 more coaching sessions.
- 3. <u>Effects of Termination</u>. Upon the effective date of termination of this Agreement for any reason, all rights and duties of the parties toward each other will expire, except: (i)Client will pay Provider all amounts owed but not paid for Services rendered through the effective date of expiration or termination; and (ii) Sections titled "Confidentiality," "Ownership," "Release," "Indemnification," and "Limitation of Liability" will survive, additionally, all payments are final and there are no refunds.
- 4. **CONFIDENTIALITY.** During the Term, either party ("**Discloser**")may disclose to the other party ("**Recipient**")certain non-public, proprietary, and confidential information of the Discloser in connection with this Agreement ("**Confidential Information**"). Confidential Information will not include information that: (i) is already known to the Recipient without restriction on use or disclosure prior to receipt of such information from the Discloser; (ii) is or becomes generally known by the public other than by breach of this Agreement by, or other wrongful act of, the Recipient; (iii) is developed by the Recipient independently of, and without reference to, any Confidential Information of the Discloser; or (iv) is received by the Recipient from a third party who is not under any obligation to maintain the confidentiality of such information. The Recipient will (i)treat all Confidential Information of the Discloser with the same level of protection the Recipient treats its own sensitive information of a similar nature, but no less than a reasonable degree of care, (ii) not disclose such Confidential Information to any third party, except on a "need to know" basis to the Recipient's officers, employees,

consultants, and legal advisors that have signed or otherwise are bound to a non-disclosure agreement containing provisions substantially as protective as the terms of this Agreement, and (iii)will use such Confidential Information solely in connection with performing its obligations or exercising its rights under this Agreement and for no other purpose. Nothing in this Agreement will be construed to restrict either party's use or disclosure of its own Confidential Information.

5. LIMITED WARRANTY; DISCLAIMER. PROVIDER WARRANTS THAT IT WILL PERFORM THE SERVICES IN A TIMELY, WORKMANLIKE, AND PROFESSIONAL MANNER IN ACCORDANCE WITH GENERALLY RECOGNIZED INDUSTRY STANDARDS FOR SIMILAR SERVICES. CLIENT WARRANTS THAT IT HAS REVIEWED, AND IS SATISFIED WITH, THE STYLE AND MANNER OF SERVICES OF PROVIDER BASED ON PROVIDER'S PRIOR WORK. CLIENT UNDERSTANDS AND AGREES THAT: (I) PROVIDER WILL PERFORM THE SERVICES IN A SIMILAR MANNER AND STYLE AS THAT REVIEWED BY CLIENT; (II) PROVIDER'S SERVICES MAY BE SUBJECTIVE AND PROVIDER'S STYLE OR TECHNIQUES MAY EVOLVE OVER TIME; (III) THE SERVICES MAY VARY BASED UPON A CLIENT'S STYLE, BUDGET, OR NEED; AND (IV) WHILE CLIENT MAY PROVIDE SUGGESTIONS TO SERVICES AND DELIVERABLES, PROVIDER IS UNDER NO OBLIGATION TO INCORPORATE ANY CLIENT SUGGESTIONS; AND (IV) CLIENT WILL NOT BE ELIGIBLE TO RECEIVE A REFUND DUE TO DISSATISFACTION WITH PROVIDER'S AESTHETIC DECISIONS OR ARTISTIC ABILITY. PROVIDER (A) MAKES NO WARRANTIES EXCEPT FOR AS SET OUT ABOVE: AND (B) DISCLAIMS ALL OTHER WARRANTIES. WHETHER EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY. FITNESS FOR A PARTICULAR PURPOSE, QUALITY, ACCURACY, AND TITLE. PROVIDER DOES NOT WARRANT AGAINST INFRINGEMENT. PROVIDER'S SOLE AND EXCLUSIVE LIABILITY AND CLIENT'S SOLE AND EXCLUSIVE REMEDY FOR BREACH OF THE LIMITED WARRANTY SET OUT IN THIS SECTION WILL BE REPERFORMANCE OF THE AFFECTED SERVICES. CLIENT MUST ALLEGE A BREACH OF SUCH WARRANTY WITHIN THIRTY (30) DAYS OF PERFORMANCE TO RECEIVE SUCH REPERFORMANCE.

6. OWNERSHIP

- 1. <u>Client Materials</u>. Any materials provided by Client to Provider ("Client Materials") are to be used by Provider solely to perform the Services. Client represents and warrants that (i) Client has all requisite ownership, rights, and licenses to Client Materials; and (ii) Client Materials, and Provider's use thereof, will not infringe any intellectual property or other proprietary rights of any third party.
- 2. <u>Deliverables</u>. Unless otherwise expressly set forth in the Statement of Work, all works of authorship and other materials or technology (i) created in the course of performing the Services; or (ii) that form all or part of a deliverable provided as part of the Services (excluding any Client Materials) (collectively, "Deliverables") will be the sole property of Provider including all intellectual property rights therein. Provider may fully exploit any Deliverables for its own business purposes. Subject to final payment by Client of all amounts owed to Provider under the Statement of Work, Provider hereby grants to Client a nonexclusive, royalty-free, perpetual, irrevocable, worldwide, non-sublicensable, non-transferable, license to use, reproduce, manufacture, modify, distribute, import, and otherwise exploit any Deliverables provided to Client by Provider.
- 7. **APPROVALS.** If Provider sends any type of proof or sample of a Deliverable ("**Sample**") to Client, Client will inspect the Sample to verify that it materially conforms to the applicable specifications specified in the Statement of Work, including the spelling and designs. Client will provide written notice to Provider detailing the nonconformities in the Sample (if any) within ten (10) days after receiving the Sample. If Client does not provide such notice, the Sample will be deemed accepted by Client and Provider will begin preparing any related final Deliverables. If Client notifies of nonconformities after ten (10) days, Provider may charge additional fees. Client acknowledges that Samples may not be calibrated press quality and are for internal review and approval only.

- 8. RELEASE. If Client has engaged Provider for Services involving filming, recording, or photography, Client hereby consents and authorizes Provider to film, photograph or record Client ("Visual Materials"), including Client's name, image, likeness, appearance, voice, and other personal characteristics (collectively, "Client Likeness") as incorporated in the Visual Materials, without restriction. Client hereby grants Provider a non-exclusive, perpetual, worldwide, nontransferable, irrevocable right and license to publicly display, publicly perform, exhibit, transmit, broadcast, reproduce, record, photograph, digitize, modify, alter, edit, adapt, create derivative works, exploit, sell, rent, license, use, permit others to use, or otherwise exploit the Visual Materials and derivative works thereof, including any Client Likeness incorporated therein, in any medium or format (whether now existing or hereafter created) for any business purpose of Provider or its sublicensees, without further consent or additional consideration from Client. To the fullest extent permitted by applicable law, Client hereby irrevocably waives all legal and equitable rights relating to all liabilities, claims, demands, actions, suits, damages, and expenses, for libel, defamation, invasion of any rights of privacy (including intrusion, false light, public disclosure of private facts, and misappropriation of name or likeness), violation of rights of publicity, physical or emotional injury or distress, or any similar claim or cause of action in tort, contract, or any other legal theory, now known or hereafter known in any jurisdiction throughout the world (collectively, "Claims"), arising directly or indirectly from Provider's or its sublicensees' exercise of the foregoing rights, and Client hereby covenants not to allege or bring any such Claim against Provider or its sublicensees, and forever release and discharge Provider and its sublicensees', from liability under such Claims.
- 9. INDEMNIFICATION. Client will indemnify, defend and hold harmless Provider and its officers, directors, employees and agents from and against all taxes, losses, damages, liabilities, costs and expenses (including attorneys' fees and other legal expenses) from any actual or threatened third-party claim in connection with or arising directly or indirectly from (i) bodily injury, death of any person, or damage to real or tangible personal property resulting from Client's failure to perform Client Obligations or from the willful, fraudulent, negligent, or other acts or omissions of Client; and (ii) Provider's performance of the Services under this Agreement, except to the extent that such claim is based on Provider's breach of this Agreement, negligence or misconduct.
- 10. LIMITATION OF LIABILITY. EXCEPT FOR EITHER PARTY'S BREACH OF THE SECTION TITLED "CONFIDENTIALITY" OR CLIENT'S OBLIGATIONS UNDER THE SECTION TITLED "INDEMNIFICATION": (I) NEITHER PARTY WILL BE LIABLE TO THE OTHER PARTY OR TO ANY THIRD PARTY FOR ANY INDIRECT, SPECIAL, INCIDENTAL, CONSEQUENTIAL, EXEMPLARY OR PUNITIVE DAMAGES WHETHER ARISING OUT OF BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE), OR OTHERWISE, REGARDLESS OF WHETHER SUCH DAMAGE WAS FORESEEABLE AND WHETHER OR NOT SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES; AND (II) NEITHER PARTY'S LIABILITY ARISING OUT OF THIS AGREEMENT WILL EXCEED THE AMOUNT ACTUALLY PAID OR PAYABLE TO PROVIDER UNDER THIS AGREEMENT.

11. GENERAL

- 1. <u>Independent Contractor Relationship</u>. The relationship between the parties is that of independent contractors. Neither party will have authority to contract for or bind the other party in any manner whatsoever.
- Entire Agreement. This Agreement constitutes the entire agreement and understanding between the parties
 with respect to the subject matter herein and supersedes all prior written and oral agreements, discussions, or
 representations between the parties. In the event of any conflict between the Statement of Work and these
 Terms, the Statement of Work will control.
- 3. <u>Assignment and Subcontracting</u>. This Agreement is binding upon and inures to the benefit of the parties and their respective successors and permitted assigns. Neither party may assign this Agreement, without the prior written consent of the other party; not to be unreasonably withheld. Any such attempted assignment, delegation or transfer in violation of this Section will be null and void. There are no intended third-party beneficiaries to this Agreement. Provider may subcontract any of its obligations under this Agreement; provided that Provider will remain liable for its obligations and all acts or omissions of its subcontractors.
- 4. <u>Force Majeure</u>. Except for the payment of fees, neither party will be liable for failure or delay in performance to the extent caused by circumstances beyond its reasonable control.
- 5. Governing Law; Consent to Personal Jurisdiction. This Agreement will be governed by the laws of the state or province (as applicable) of the principal place of business of Provider without regard to the conflicts of law provisions of any jurisdiction. To the extent that any lawsuit is permitted under this Agreement, the parties hereby expressly consent to the personal and exclusive jurisdiction and venue of the state and federal courts or other applicable courts located within the state or province (as applicable) of the principal place of business of Provider.
- 6. <u>Severability</u>. If any term or provision of this Agreement is invalid, illegal, or unenforceable in any jurisdiction, such invalidity, illegality, or unenforceability will not affect any other term or provision of this Agreement or invalidate or render unenforceable such term or provision in any other jurisdiction.
- 7. <u>Modification, Waiver</u>. No modification of or amendment to this Agreement, nor any waiver of any rights under this Agreement, will be effective unless in a writing signed by the parties. Waiver by either party of a breach of any provision of this Agreement will not operate as a waiver of any other or subsequent breach.
- 8. Notices. All notices, requests, consents, claims, demands, waivers, and other communications hereunder will be in writing and will be deemed to have been given (a) when delivered by hand (with written confirmation of receipt); (b) when received by the addressee if sent by a nationally recognized overnight courier (receipt requested); (c) on the date sent by email if sent during normal business hours, and on the next business day if sent after normal business hours; or (d) on the third day after the date mailed, by certified or registered mail, return receipt requested, postage prepaid. Such communications must be sent to the respective party at the addresses indicated on the Statement of Work (or at such other address for a party as will be specified in a notice given in accordance with this Section).



* Signature required